

ærbonne.

SHARING ARBONNE PRODUCTS

Here are some simple tips to help make it easy to share Arbonne products compliantly. You don't have to memorize anything; you just need to reference the Meet the Product Sheet. From there, you pick a fact and / or create a love statement.

HERE'S HOW:

FACT

Sharable facts come from science and the tests Arbonne conducted on our products. This is information, or a claim, about a feature or benefit found in the Meet the Product Sheet or other materials, like the 30 Days to Healthy Living Guide. Use the entire fact in full and remember, context matters!

LOVE

This is your chance to share what you love about the product. It can be your opinion on the taste, texture, smell, or results. To be compliant, it needs to be based on a fact from the Meet the Product sheet.

Remember, your love statement is <u>not</u> a testimonial. Even if you've experienced an unexpectedly great result, your love for this product is your feeling, not fact.

HERE ARE SOME EXAMPLES

FACT: "RE9 Advanced Intensive Renewal Serum helps reduce the appearance of fine lines."

LOVE: "I look forward to using my RE9 Advanced Intensive Renewal Serum every day!"

LOVE: "I look great when I use RE9 Advanced Intensive Renewal Serum consistently!"

BRING IT ALL TOGETHER!

"RE9 Advanced Intensive Renewal Serum helps reduce the appearance of fine lines. I look forward to using it so much, morning and night. I look great when I use it consistently!"

FACT: "InnerCalm's gentle, de-stress formula helps you achieve a calm mindset without feelings of drowsiness[⋄]"

LOVE: "I love how InnerCalm helps me feel great and more balanced."

LOVE: "InnerCalm really helps me feel better about myself!"

BRING IT ALL TOGETHER!

"InnerCalm helps you achieve a calm mindset without feelings of drowsiness. I love how it helps me feel great and more balanced. It really helps me feel better about myself!"

Thank you to ENVP Hannah Duguie for sharing her tips and examples!